

Atlanta Section

aace International

The association for the advancement of cost engineering through total cost management

www.aacef.org

October 2005

www.aaceatlanta.org

2005 - 2006 Atlanta Section Officers

President

Michael Pritchett
Hanscomb Faithful & Gould
404-874-3638
Mike.Pritchett@hanscombgould.com

Vice-President

Don Green
Heery International
404-946-2459
dgreen@heery.com

Secretary

George Bradshaw
Project Services Group
770-652-7704
george.bradshaw@numail.org

Treasurer

David Cowan
Southern Company
404-506-7510
djcowan@southernco.com

Regional Director

Albert Kwong
Hanscomb Faithful & Gould
404-874-3638
albert.kwong@hanscombgould.com

Membership Director

Susan Rodgers
SCR Consultants, Inc
404-724-0420
scrodg@scrconsult.com

Scholarship Director

Michael Horwitz
AMEC
770-688-2596
Michael.Horwitz@amec.com

Certification Director

Bob Hannan
Project Time and Cost
770-444-9799
bhannan@ptcinc.com

Communication Director

Christine Gallo
Jordan, Jones & Goulding
770-455-8555
cgallo@jjg.com



(l to r) **Mike Pritchett CCE**, current Atlanta Section President, and **Albert Kwong CCE**, past Atlanta Section President, hold *AACE Outstanding Section Award* presented to the Atlanta Section at the Annual Meeting 2005. Many Section members contributed to our success from conducting our first certification exam workshop, setting up the establishment of a student section with SPSU and presenting the section scholarship to a deserving Georgia Tech student. The award raises the bar for the Atlanta Section and Mike, with the Officers and Board of Directors, already has us off to a great start to repeat as an award recipient. Be an active part of this continuing success and join us at the next Section meeting.

NEXT MEMBERSHIP MEETING

October 18, 2005

6:00 – 6:30 PM – Social

6:30 – 8:15 PM - Dinner/Business/Program

RSVP by October 17 to

Chris Schamel at

404-946-2446 or cschamel@heery.com

Cross Creek Café

1221 Cross Creek Parkway

Atlanta, Georgia 30327

www.crosscreekcafe.com

PRESIDENT'S MESSAGE

Well we are off to another good start in the Atlanta Section. I would like to encourage each of you who normally attend to bring a friend or co-worker to the next meeting. Those of you, who have not yet attended a monthly meeting, please give us a chance to demonstrate to you the value of interfacing with other members in your field. Networking is such an overused term but it is very much alive and well in our meetings. Whether you are looking to change jobs, need leads on new hires, or opinions on how to approach pricing a particular project, the source is at the meetings. The atmosphere is very friendly and informal.

If you look at the listing of upcoming speakers you will see that many of them will be discussing software and technology as it relates to our business. With the ever changing ever advancement of tools in our industry, you need to keep abreast of the latest available. The meetings are a good place to start and have the opportunity to ask questions.

Another good reason to attend the section meetings is you get points. If you are currently certified, you will need to accumulate 5 points a year to re-certify. Attending the meetings is an easy way to get 1 of the five.

Michael

CONGRATULATIONS ON YOUR AACE CERTIFICATION

George Bradshaw CCE

William H. Hunt CCC PSP

R. Bruce Dixon CCC

Peter Scott Thompson CCC

Jeffery Scott Brannon ICC

Hasib Siddiqui CCE

Paul Britton PSP

Chi Iromuanya PSP CCC

Justin P. White ICC

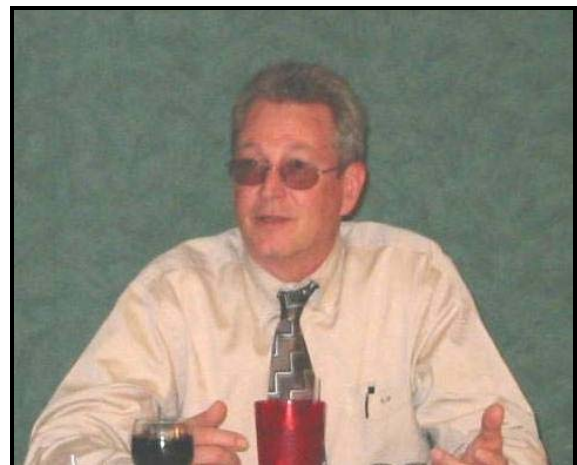
Angie M. Pullen ICC



Past Atlanta Section President **Albert Kwong CCE** proudly displays his AACEI Award Certificate earned for his leadership of the Atlanta Section 2004 - 2005 program year. Not only does he contribute his personal time and talents to promote the Atlanta Section, his employer, **Hanscomb, Faithful & Gould** is an active corporate sponsor of AACE International.

Corporations supporting AACE cultivate business to business contacts, promote professional development and continuing education for their staff, and can become involved in the development of industry standards. Atlanta Section members of **Hanscomb Faithful & Gould, Heery International, Project Time & Cost** and **US Cost Inc.** are among those supported in their professional development by their employers participating as AACE Corporate Sponsors. As you set a personal goal to earn your AACE Certification, involve your company as well. It is a winning combination.

For more information on Corporate Sponsorship including application forms, please check the AACE website: www.aacei.org – under ‘join/subscribe’ tab in upper right corner on front page.



Atlanta Section President **Mike Pritchett CCE** opens the September membership meeting. Guest speaker **Jay Enck**, of *Commissioning & Green Building Services*, discusses “Costs Associated with Sustainability”. With *Environmental Design + Construction* magazine reporting their survey of architects and other building professionals experiencing an increase in “green” building projects and increased number of LEED registered projects they were involved in, you missed first hand information if you missed the September meeting with Mr. Enck.

On September 19, Atlanta Section Secretary **George Bradshaw CCE** initiated a survey to determine interest in a fall Certification Workshop. A decision, based on interest in participating, will be made prior to the end of October.

Guest Speaker Schedule 2005 - 2006

| Date | Speaker | Organization | Topic |
|--------------------|---------------|---|--|
| September 20, 2005 | H. Jay Enck | Commissioning & Green Building Services | Costs Associated with Sustainability |
| October 18, 2005 | Perry Reiter | Timberline | Cost Modeling with Timberline |
| November 15, 2005 | John Lawrence | ATC Associates | Testing – IBC 2000 |
| December 20, 2005 | N/A | N/A | AAACE Atlanta Section Holiday Social |
| January 17, 2006 | Matt Wheelis | Constructware | Cost Control on Construction Projects |
| February 21, 2006 | Bill East | Lift U | Solutions for Accessibility |
| March 21, 2006 | Brent Darnell | Brent Darnell & Associates | Emotional Intelligence |
| April 18, 2006 | Deane Evans | Evans Technology | Primavera Contractor Scheduling Software |
| May 16, 2006 | TBD | Evans Technology | Fully Integrated CM Solution |

GUEST SPEAKER – OCTOBER

PERRY REITER

In 1991, Reiter & Company opened as an independent consulting firm that specializes in training new and existing users on Timberline's complete line of products. Reiter & Company President, Perry Reiter, is an Architectural Engineer with a major in Construction Management (Southern Tech '81), with 25 years experience in the construction industry. For the majority of those years, he worked as an Estimator and was a former Power-User of Timberline's Estimating system. Since 1992 and in addition to training consulting, Reiter & Company provides sales and GREAT service to small and large companies such as: Fluor Daniel, Kajima International, Hardin Construction Group, Heery International, Turner Construction, Florida Power & Light Company, Dow Corning Corporation, R.J. Griffin & Company, Parsons Brinckerhoff, international contractors, general and specialty contractors, heavy/highway contractors, home builders, architects and engineers. In addition to our Reiter & Company staff is a full time Timberline Certified Accounting Consultant/Trainer, Michael Peterson, CPA. Michael comes from the construction industry and has extensive Timberline Accounting experience. That experience coupled with the construction, management, accounting and manufacturing experience of our associates, has created a well rounded and effective team of talented professionals. Reiter & Company, Inc. is committed to providing quality end user implementation and support programs, in addition to, industry leading computer software, hardware and leasing solutions.

For an outline of Mr. Reiter's presentation, please see page 6 of this newsletter.

DOOR PRIZE

Everyone attending the regular monthly meetings will have a chance to win AACE embroidered apparel. We will be pulling one business card out of the “hat” each meeting so make sure you attend and bring a business card. We will award the winner their choice of an embroidered polo shirt or ball cap. The odds are good but only if you show up.

The AACE polo shirt was chosen by our September winner Mike Horwitz CCE. Be there in October and the choice might be yours!

MEETING LOCATION

The meeting location for the 2005-2006 program year is the *Cross Creek Café* at 1221 Cross Creek Parkway, Atlanta on the 3rd Tuesday of each month September thru May excluding December. ***Reservations are NOT mandatory but are strongly requested to assist in making proper arrangements for space and service.*** Please RSVP to: Chris Schamel @ 404-946-2446 or cschamel@heery.com. If you were not planning on coming to a meeting, but late in the afternoon you find you can attend, do not hesitate to attend. **Please come to the meeting.**

Reminder: Sign In at Meetings for Recertification Credit

The sign-in log, available at Section meetings, is the official record of attendance and is submitted to HQ for attendance credits for certified members. Don't forget to sign in



**Start Making Your
Plans Today To Attend**

**AACE International's
50'th Anniversary
Meeting**

Las Vegas, Nevada

**Monday, June 19 -
Thursday, June 22, 2006**

**1-800-HELP-NOW
or visit Redcross.org**



**Victims of recent
hurricanes need
your help now...**

**1-800-HELP-NOW
or visit Redcross.org**

For our 2005 Annual Meeting Host City of New Orleans and their Gulf State neighbors

October 2005 Guest Speaker Presentation Outline

Perry Reiter will be the featured speaker at the October meeting. Perry will be discussing Cost Modeling and he will provide a demonstration of Timberline's Modeling Estimating.

Modeling Estimating with Timberline lets you nail your estimate down to the last nut and bolt. The result is a remarkably precise conceptual estimate, because the assumptions you make about a project are backed up by details Costs, quantities, crews, hours, waste factors— everything you need to support your estimate is there in black and white.

Model Estimating does the heavy lifting Building an estimate model is easy. Take what you know about a project then answer a series of conceptual questions about the project, making the same assumptions you always do Your model does the rest of the work by using construction methods, costs and production rates directly from your database. Overnight estimates? No problem. On-the-spot estimates? That can be done, too. You can even use Model Estimating for fast track projects. The model lets you complete estimate details in the design phase before finalizing the entire estimate. And you can make estimate changes in later phases without affecting earlier work

Make changes at will

A lot of things can happen to a building design once you've handed over the first estimate. A brick exterior can change to stucco. Rooms can expand or contract. The building can move to a new site. The number of changes can be mind-boggling, and costly if you don't keep track of them. With Model Estimating, you can easily modify and monitor your estimate as changes are made to the design. So you know exactly how those changes impact your estimate, before they add up to a budget problem.

Intelligence that you build into the model makes sure no loose ends are left untied. Modify anything about the model and it will logically "think" through the change and take appropriate action. Change a building's exterior facing and the model selects a new foundation size and backup wall. Stretch the height of a concrete tilt-up wall and the model specifies a different type of rebar. It's all automatic. What's more, you don't have to scrap your conceptual estimate and start over to prepare a final estimate. As the design progresses, your conceptual estimate evolves from assumption to specification smoothly and accurately.

Analyze the estimate from every angle

Model Estimating is highly analytical, which makes it great for value engineering and other applications that require sophisticated parametric estimating. Timberline lets you see multiple views of the estimate model up close and in detail. So you can quickly consider a variety of cost options. You can play "what-if" games just about anywhere—in brainstorming sessions, at regular meetings with project designers or owners, or over the phone. With Model Estimating, you don't have to wait until the design has gone to bid to find out the building is too expensive to build. Model Estimating will tell you as the design develops whether a building option is feasible or not.

Deliver the details

Timberline Model Estimating does away with ballpark, pie in-the-sky conceptual estimates. Instead, you get lots of details to help you respond, in dollars and cents, to ongoing design ideas and changes. In the end, you'll be amazed at how little dollar difference there is between your initial quote and your final estimate. Timberline Model Estimating lets you nail down the details every step of the way.